# KELYNIAM GLOBAL, INC. FINANCIAL STATEMENTS FOR THE YEARS ENDED

**DECEMBER 31, 2023 AND 2022** 

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### **LaQuerreAudi**

certified public accountants

Independent Accountant's Compilation Report

To the Board of Directors Kelyniam Global, Inc. Collinsville, CT

Management is responsible for the accompanying financial statements of Kelyniam Global, Inc., (a Corporation), which comprise the balance sheet as of December 31, 2023 and 2022, and the related statement of income, changes in stockholders' equity and cash flows for the years then ended, and the related notes to the financial statements in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements in Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. We do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The supplementary information contained in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary information was not subject to our compilation engagement. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any assurance on such information.

Respectfully,

LaQuerre Audi, LLC

LaQuerre Audi, LLC Certified Public Accountants Plainville, CT 06062

February 26, 2024

#### KELYNIAM GLOBAL, INC. BALANCE SHEET DECEMBER 31, 2023 AND 2022

#### **ASSETS**

	2023		2022	
CURRENT ASSETS				
Cash and cash equivalents	\$	9,066	\$	-
Accounts receivable, net of allowances		448,815		499,890
Inventory		46,227		56,701
Prepaid expenses		2,759		104,996
TOTAL CURRENT ASSETS		506,867		661,587
PROPERTY AND EQUIPMENT				
Manufacturing equipment		569,049		569,049
Computer equipment		91,588		91,588
Furniture and fixtures		8,043		8,043
Leasehold improvements		323,162		323,162
		991,842		991,842
Less: Accumulated depreciation		(632,607)		(584,162)
TOTAL PROPERTY AND EQUIPMENT		359,235		407,680
OTHER ASSETS				
Operating lease - right-of-use asset		135,591		168,315
Intangible assets, net		12,101		-
Security deposit		8,000		8,000
Deferred income tax asset		610,900		461,000
TOTAL OTHER ASSETS		766,592		637,315
TOTAL ASSETS	\$	1,632,694	\$	1,706,582

See accompanying notes and independent accountant's compilation report

#### KELYNIAM GLOBAL, INC. BALANCE SHEET DECEMBER 31, 2023 AND 2022

#### **LIABILITIES & STOCKHOLDERS' EQUITY**

	2023	2022
CURRENT LIABILITIES		
Line of credit	\$ 159,044	\$ 184,994
Accounts payable	250,596	251,620
Accrued expenses	130,349	97,727
Deferred revenue	-	36,101
Current portion of operating lease liabilities	33,711	32,724
Current portion of officer loan	106,650	84,260
Current portion of note payable	 13,094	 7,137
TOTAL CURRENT LIABILITIES	 693,444	 694,563
LONG-TERM LIABILITIES		
Operating lease liabilities, less current portion	101,880	135,591
Note payable, less current portion	 217,611	 115,169
TOTAL LONG-TERM LIABILITIES	 319,491	250,760
TOTAL LIABILITIES	 1,012,935	 945,323
STOCKHOLDERS' EQUITY		
Common stock \$.001 par value, 60,000,000 shares authorized, 29,923,145 shares issued and outstanding in 2023;		
28,993,145 shares issued and outstanding in 2022	29,923	28,993
Additional paid in-capital	2,882,478	2,806,437
Retained earnings (accumulated deficit)	(2,278,837)	(2,060,366)
Treasury stock, at cost (237,583 shares in 2023 and 2022)	 (13,805)	 (13,805)
TOTAL STOCKHOLDERS' EQUITY	 619,759	761,259
TOTAL LIABILITIES & STOCKHOLDERS' EQUITY	\$ 1,632,694	\$ 1,706,582

#### KELYNIAM GLOBAL, INC. STATEMENT OF INCOME FOR THE NINE MONTHS ENDED DECEMBER 31, 2023 AND 2022

	2023	2022
Sales	\$ 2,672,357	\$ 3,017,599
Cost of Sales	599,723	626,236
Gross Profit	2,072,634	2,391,363
General and Administrative Expenses	2,311,800	2,322,041
Income (Loss) from operations	(239,166)	69,322
Other Income (Expenses)		
Stock-based compensation expense	(76,971)	(165,750)
Interest income	3,000	-
Interest expense	(52,643)	(28,129)
	(126,614)	(193,879)
Loss Before Provision (Benefit) for Income Taxes	(365,780)	(124,557)
Provision (Benefit) for Income Tax	(147,309)	(26,997)
Net Loss	\$ (218,471)	\$ (97,560)

#### KELYNIAM GLOBAL, INC. STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY DECEMBER 31, 2023 AND 2022

Balance, January 1, 2022	Common Stock \$ 25,738	Additional Paid-in Capital \$ 2,643,942	Retained Earnings \$ (1,962,806)	Treasury Stock \$ (13,805)	Sto	Total ockholders' Equity 693,069
Issuance of new shares	3,255	162,495	-	-		165,750
Net loss			(97,560)			(97,560)
Balance, December 31, 2022	\$ 28,993	\$ 2,806,437	\$ (2,060,366)	\$ (13,805)	\$	761,259
Issuance of new shares	930	76,041	-	-		76,971
Net loss			(218,471)			(218,471)
Balance, December 31, 2023	\$ 29,923	\$ 2,882,478	\$ (2,278,837)	\$ (13,805)	\$	619,759

#### KELYNIAM GLOBAL, INC. STATEMENT OF CASH FLOWS FOR THE NINE MONTHS ENDED DECEMBER 31, 2023 AND 2022

	2023 2		2022	
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net loss	\$	(218,471)	\$	(97,560)
Adjustments needed to reconcile net income to				
net cash provided by (used in) operating activities:				
Stock-based compensation expense		76,971		165,750
Depreciation		48,445		47,376
Amortization		963		-
(Increase) Decrease in operating assets				
(Increase) Decrease in accounts receivable		51,075		38,599
(Increase) Decrease in inventory		10,474		(12,412)
(Increase) Decrease in prepaid expenses		102,237		(101,780)
(Increase) Decrease in intangible assets		(13,064)		-
(Increase) Decrease in deferred income taxes		(149,900)		(27,200)
Increase (Decrease) in accounts payable		(1,024)		143,813
Increase (Decrease) in accrued expenses		32,622		(72,441)
Increase (Decrease) in deferred revenue		(36,101)		(115,899)
Net Cash Provided By (Used In) Operating Activities		(95,773)		(31,754)
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of property and equipment		-		(51,704)
Net Cash Provided By (Used In) Investing Activities		-		(51,704)
CASH FLOWS FROM FINANCING ACTIVITIES				
Net borrowings on line of credit		(25,950)		75,651
Borrowings on note payable		117,974		124,652
Principal payments on note payable		(9,575)		(60,352)
Net repayments to officer		22,390		(56,493)
Net Cash Provided by (Used In) Financing Activities		104,839		83,458
Net Increase (Decrease) in Cash and Cash Equivalents		9,066		-
Cash and Cash Equivalents at Beginning of Year				<u>-</u>
Cash and Cash Equivalents at End of Year	\$	9,066	\$	

See accompanying notes and independent accountant's compilation report

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of Operations**

Kelyniam Global, Inc. ("the Company"), organized under the laws of the State of Nevada, specializes in the rapid production of custom prosthetic cranial implants utilizing computer-aided design and computer aided manufacturing of advanced medical grade polymers. The Company develops, manufactures, and distributes custom cranial and maxilla-facial implants for patients requiring the reconstruction of cranial and certain facial structures. The Company works directly with surgeons, health systems and payors to improve clinical and cost-of-care outcomes. The Company has additional products and categories in various stages of development and commercialization.

The Company's business operations consist solely of regulatory approvals, manufacturing operations and distribution to customers and markets entirely in the United States.

#### **Basis of Accounting**

The financial statements of the Company have been prepared in conformity with accounting principles generally accepted in the United States of America ("GAAP").

#### **Revenue Recognition**

Revenue from the sale of implantable products is generally recognized at an amount that reflects the expected consideration at the point-in-time the hospital customer obtains control of the product, which is defined as when the product is delivered and accepted, or upon shipment to a third-party distribution customer assuming control of the products.

Significant judgments – contracts with multiple performance obligations

Generally, each customer order represents a separate contract. Customer orders may include promises to transfer multiple performance obligations. A performance obligation is a promise in a contract with a customer to transfer products or services that are distinct. Generally, each specific product or service ordered is considered distinct and therefore, considered a separate performance obligation.

The Company allocates the transaction price to each performance obligation on a relative standalone selling price ("SSP") basis. The SSP is the price at which the Company would sell a promised product or service separately to a customer. Judgement is required to determine the SSP for each distinct performance obligation.

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The Company determines SSP by considering its overall pricing objectives and market conditions on a customer basis. Significant pricing practices taken into consideration include the Company's discounting practices, price lists, historical sales and contract prices. As the Company's go-to-market strategies evolve, the Company may modify its pricing practices in the future, which could result in changes to SSP. In certain cases, the Company is able to establish SSP based on observable prices of products or services sold separately in comparable circumstances to similar customers. The Company uses a single amount to estimate SSP when it has observable prices.

The transaction price for each contract with a customer is generally fixed. Amounts that have been invoiced are recorded in accounts receivable and revenue, when control to customers has occurred.

The Company has determined that it qualifies for the practical expedient to expense incremental costs of obtaining a contract as incurred in the period that the goods or services are transferred to the customer as this treatment is consistent with the incremental costs incurred.

#### Deferred Revenue

During 2022, the Company and a customer entered into a fixed agreement to provide specific products to the customer in support of a minimum purchase agreement contract where the customer's purchases had not been sufficient to meet minimum purchase requirements for 2021. The agreement measured revenue by the future provision of products during the year of 2022. The final outstanding amount related to this agreement was billed in full during the first quarter of 2023. As of December 31, 2022, the outstanding amount related to this agreement of \$36,101 is shown as deferred revenue on the "Balance Sheet" under Current Liabilities.

#### **Use of Estimates**

Management uses estimates and assumptions in preparing these financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

#### Cash and Cash Equivalents and Credit Risk

The Company considers all investments with the original maturities of three months or less to be cash equivalents.

The Company maintains its cash and cash equivalents in bank deposit accounts that, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents. The Company did not exceed the insured limit as of December 31, 2023 and 2022.

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Accounts Receivable**

Accounts receivable are recorded at fair value and are recorded as current assets. Uncollectible account balances are written-off when management determines the probability to collection is remote. The Company does not require collateral in providing credit. The allowance for doubtful accounts reflects the best estimate of probable losses determined principally on the basis of historical experience and specific allowances for known troubled accounts. All accounts or portions thereof that are deemed to be uncollectible or that require an excessive collection cost are written off to the allowance for doubtful accounts. No allowance for doubtful accounts was deemed necessary at December 31, 2023 and 2022.

#### **Inventory**

Inventory, consisting primarily of supplies, is stated at the lower of cost (first-in, first-out basis) or market value (net realizable value).

#### **Property and Equipment**

Property, plant, and equipment are recorded at cost. Depreciation is provided using straight-line methods for financial reporting purposes. Estimated useful lives of the assets are as follows:

Manufacturing equipment	7 years
Computer equipment	3 years
Furniture and fixtures	5-7 years
Leasehold improvements	15-39 years

The cost and related accumulated depreciation of equipment and furniture sold, retired or otherwise disposed of are removed from the related asset accounts, and any resulting gain or loss is recorded in operations for the period in which the transaction occurred.

Expenditures for major renewals or improvements that extend the useful lives of equipment and furniture are capitalized. Expenditures for maintenance and repairs are expensed as incurred. Depreciation expense for the years ended December 31, 2023 and 2022 was \$48,445 and \$47,376, respectively.

#### Leases

The Company calculates operating lease liabilities with a risk-free discount rate, using a comparable period with the lease term. All lease and non-lease components are combined for all leases. Lease payments for leases with a term of 12 months or less are expensed on a straight-line basis over the term of the lease with no lease asset or liability recognized.

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Fair Value of Financial Instruments

The Company has a number of financial instruments and none are held for trading purposes. The Company estimates that the fair value of all financial instruments as of December 31, 2023 and 2022 does not differ materially from the aggregate carrying values of its financial instruments recorded in the accompanying balance sheets. The Company used available market information and appropriate valuation methodologies to determine the estimated fair value amounts. Considerable judgment is required in interpreting market data to develop the estimates of fair value and, accordingly, the estimates are not necessarily indicative of the amounts that the Company could realize in a current market exchange (See Note 11).

#### **Advertising Costs**

The Company expenses advertising costs as they are incurred. Advertising expenses for the years ended December 31, 2023 and 2022 was \$43,560 and \$28,834, respectively.

#### **Shipping and Handling Costs**

All shipping and handling costs billed to customers are recognized in sales. Shipping and handling costs are charged to expense as incurred and included in cost of sales on the accompanying statement of income. Shipping and handling costs incurred for the years ended December 31, 2023 and 2022 was \$41,937 and \$39,618, respectively.

#### **Income Taxes**

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes related to differences between financial statement and taxable income arising primarily from depreciation expense for tax purposes using accelerated methods and for financial statements using the straight line method, in addition to future benefits for net operating loss carryovers for tax purposes.

The deferred tax assets and liabilities represent the future tax return consequences of those differences, which will either be taxable or deductible when the assets and liabilities are recovered or settled.

There are no uncertain positions that would require recognition in the financial statements. If the Company were to incur an income tax liability in the future, interest on any income tax liability would be reported as interest expense and penalties and income tax would be reported as income tax expense. Management's conclusions regarding uncertain tax positions may be subject to review and adjustment at a later date based upon ongoing analysis of or changes in tax laws, regulations and interpretations therefore as well as other factors.

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Lease Arrangements**

Annual rentals pertaining to the real estate lease, which convey merely the right to use property, are charged to current operations.

#### **Subsequent Events**

In preparing these financial statements, management has evaluated subsequent events through February 26, 2024, which represents the date the financial statements were available to be issued.

#### **NOTE 2 – RELATED PARTY TRANSACTIONS**

#### Officer Loan Payable

Officer loan payable represent amounts due to two officers. The outstanding balance of the oldest loan as of December 31, 2023 and 2022 was \$54,099 and \$84,260, respectively. The amount is subject to a specific repayment schedule at interest rates of 4.75%. A second loan initiated during the third quarter of 2023 for \$50,000. The outstanding balance of the second loan was \$52,551 as of December 31, 2023 (includes \$2,551 of accrued interest). This loan is senior to all obligations of the Company except the Westfield line of credit described in Note 5. The loan is not subject to a repayment schedule and accrues interest at 12.0%.

#### **NOTE 3 – INVENTORY**

Inventory consists of supplies on hand in the amount of \$46,227 and \$56,701 as of December 31, 2023 and 2022, respectively.

#### **NOTE 4 – INTANGIBLE ASSETS**

Intangible assets consist of the following as of December 31, 2023:

Loan origination costs	\$ 13,064
Less: Accumulated amortization	 (963)
Net intangibles	\$ 12,101

Amortization expense amounted to \$963 for the year ended December 31, 2023. There were no intangible assets as of December 31, 2022 and no amortization expense during the year ended December 31, 2022.

#### **NOTE 4 – INTANGIBLE ASSETS (Continued)**

Following is a schedule of future amortization expense:

YEAR ENDING		
DECEMBER 31,		
2024	\$	1,139
2025		1,139
2026		1,139
2027		1,139
2028		1,139
Thereafter	_	6,406
	\$	12,101

#### **NOTE 5 – LINE OF CREDIT**

The Company has a \$230,000 revolving line of credit with Westfield Bank, secured by the assets of the Company. The balance on the line at December 31, 2023 was \$159,044 at the rate of interest of 9.50%. The balance on the line at December 31, 2022 was \$184,994 at the rate of interest of 8.50%.

#### **NOTE 6 – LONG-TERM DEBT**

	<u>2023</u>	<u>2022</u>
Note payable with a commercial non-bank lender, payable in monthly installments of \$1,162 beginning February 2023, including interest of 14.24%, through January 2035, secured by a personal guarantee of an officer of the Company and supported by a corporate owned life insurance policy.	\$ 77,514	\$ -
Note payable with a commercial non-bank lender, payable in monthly installments of \$595 beginning September 2023, including interest of 14.24%, through August 2033, secured by a personal guarantee of an officer of the Company and supported by a corporate owned life insurance policy.	37,390	-

#### **NOTE 6 – LONG-TERM DEBT (Continued)**

Note payable with a commercial non-bank lender, payable in monthly installments of \$1,909 beginning October 2022, including interest of 13.24%, through September 2034, secured by a personal guarantee of an officer of the Company and supported by a corporate owned life insurance policy.

peney.		122,500
•	\$ 230,705	\$ 122,306
Less: Current maturities:	(13,094)	(7,137)
	\$ 217,611	<u>\$ 115,169</u>

115 801

122 306

Future maturities of long-term debt are as follows:

YEAR ENDING	
DECEMBER 31,	<u>AMOUNT</u>
2024	\$ 13,094
2025	14,994
2026	17,169
2027	19,662
2028	22,517
Thereafter	143,269
	\$ 230,705

#### NOTE 7 – DESCRIPTION OF LEASING ARRANGEMENTS

The following summarizes the line items in the balance sheet, which include amounts for operating leases as of December 31, 2023 and 2022.

	<u>2023</u>	<u>2022</u>
Operating lease – right-of-use asset	<u>\$ 135,591</u>	<u>\$ 168,315</u>
Current portion of operating lease liabilities Operating lease liabilities	33,711 101,880	32,724 135,591
Total operating lease liabilities	\$ 135,591	\$ 168,315

#### NOTE 7 – DESCRIPTION OF LEASING ARRANGEMENTS (Continued)

The following summarizes the components of operating lease expenses that are included in the Statement of Income for the years ended December 31, 2023 and 2022.

	<u>2023</u>	<u>2022</u>		
Cost of Sales	\$ 22,435	\$	26,514	
General and Administrative Expenses	 23,551		27,896	
Operating lease cost	\$ 45,986	\$	54,410	

The following summarizes the cash flow information related to operating leases for the years ended December 31, 2023 and 2022.

4	2023	2	2022
\$	45,986	\$	54,410
\$	135,591	\$	168,315
	\$		\$ 45,986 \$

The following is a schedule of future minimum lease payments required under the lease agreement.

PERIOD ENDING	
DECEMBER 31,	
2024	\$ 33,711
2025	33,960
2026	33,960
2027	 33,960
	\$ 135,591

#### **NOTE 8 – STOCKHOLDERS' EQUITY**

#### Common Stock

As of December 31, 2023, the authorized capital stock of the Company was 60,000,000 shares of common stock, \$0.001 par value per share; 29,923,145 shares are outstanding at December 31, 2023.

#### NOTE 8 – STOCKHOLDERS' EQUITY (Continued)

During 2023, the Company issued 930,000 shares of common stock at various issuance prices primarily to current Board members, employees and a success award for a distributer in the amount of \$76,971.

The Company awarded an employee 150,000 shares of stock which will vest over 3 years upon the anniversary of the employee's service at the Company. The first 50,000 shares award was provided in February 2024. The Company has chosen to use the cash or intrinsic method of accounting to account for this single award of shares in 2024.

As of September 30, 2022, the authorized capital stock of the Company was 60,000,000 shares of common stock, \$0.001 par value per share; 28,993,145 shares outstanding at September 20, 2023.

During 2022, the Company issued 3,255,000 shares of common stock at various issuance prices primarily to current Board members, employees and a success award for a distributer in the amount of \$165,750.

#### Treasury Stock

The Company is authorized to repurchase shares of its common stock in the open market or through negotiated transactions, at such times and at such prices as management may decide.

#### **NOTE 9 – INCOME TAXES**

The provisions for income taxes consist of the following at December 31, 2023:

	<u>F</u>	<b>FEDERAL</b>		<b>STATE</b>	<b>TOTAL</b>		
Current Taxes	\$	-	\$	2,591	\$	2,591	
Deferred Tax (Benefit)		(108,100)		(41,800)		(149,900)	
Net	\$	(108,100)	\$	(39,209)	<u>\$</u>	(147,309)	

The provisions for income taxes consist of the following at December 31, 2022:

	<u>FI</u>	EDERAL	<b>STATE</b>		<b>TOTAL</b>		
Current Taxes	\$	-	\$	203	\$	203	
Deferred Tax (Benefit)		(19,600)		(7,600)		(27,200)	
Net	\$	(19,600)	\$	(7,397)	\$	(26,997)	

#### **NOTE 9 – INCOME TAXES (Continued)**

The deferred taxes result from the following:

- 1) The use of the accrual basis of accounting for financial purposes versus the cash basis of accounting for tax purposes.
- 2) Net operating losses that are available to offset future taxable income.
- 3) The use of straight-line depreciation methods for financial reporting purposes versus accelerated depreciation methods for tax purposes.

The Company's deferred tax assets and deferred tax liabilities at December 31, 2023 and 2022 consist of the following:

		<u>2023</u>		<u>2022</u>
Deferred tax assets	\$	610,900	\$	461,000
Deferred tax liabilities		<del>_</del>		<u> </u>
Net Deferred Tax Asset	<u>\$</u>	610,900	<u>\$</u>	461,000

Included in the accompanying balance sheet at December 31, 2023 and 2022, as follows:

	<u>2023</u>	<u>2022</u>
Long-term deferred tax asset	\$ 610,900	\$ 461,000

The Company has approximately \$2.2 million loss carryforwards for both federal and state that may be used to offset against future taxable income. If not used, the carryforwards will begin to expire in December, 2030.

The Company files tax returns in U.S. federal jurisdiction, as well as in the State of Connecticut. The Company is no longer subject to U.S. federal and state income tax examinations by tax authorities for the years before 2017.

#### **NOTE 10 – RETIREMENT PLAN**

The Company maintains a 401(k) plan for full-time employees defined as an employee whose schedule services exceed 1,000 hours during a calendar year. Newly hired employees are eligible to participate in the plan after six months of service. The Company's matching contribution to its' 401(k) plan during the year ended December 31, 2023 was \$4,500. The Company contributed \$7,997 to its' 401(k) plan during the year ended December 31, 2022.

#### **NOTE 11 – FAIR VALUE MEASUREMENTS**

FASB 820, Fair Value Measurements and Disclosures (FASB ASC 820) established a framework for identifying and measuring fair value. FASB ASC 820 provides a fair value hierarchy, giving the highest priority to quoted prices in active markets, and is expected to be applied to fair value measurements of derivative contracts that are subject to mark to market accounting and other assets and liabilities reported at fair value.

FASB ASC 820 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

FASB ASC 820 emphasizes that fair value is a market-based measurement, not an entity specific measurement, and establishes a fair value hierarchy that distinguishes between assumptions based on market data obtained from independent sources and those based on the entity's own assumptions. The hierarchy prioritizes the inputs to fair value measurements into three levels:

Level 1- measurements utilize unadjusted quoted prices in active markets for identical assets and liabilities that the entity had the ability to access. These consist primarily of listed equity securities, exchange traded fixed income, derivatives and certain U.S. government treasury securities.

Level 2- measurements include quoted prices for similar assets and liabilities in active markets, quoted prices identical or similar assets or liabilities in markets that are not active, and other observable inputs such as interest rates and yield curves that are observable at commonly quoted intervals. These consist primarily of non-exchange traded derivatives such as swaps, forward contracts of options and most fixed income securities.

Level 3- measurements use unobservable inputs for assets and liabilities, are based on the best information available and might include the entity's own data. In some valuations, the inputs used may fall into different levels of hierarchy. In these cases, the financial instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. These consist mainly of assets and liabilities valued through an internal modeling process.

The following section describes the valuation methodologies used by the Company to measure different financial instruments at fair value, including an indication of the level in the fair value hierarchy in which each instrument is generally classified. Where appropriate, the description includes the details of the valuation models, the key inputs to those models, and significant assumptions.

Available-for-sale and Held-to-maturity securities- The Company uses quoted market prices to determine fair value for these classes of securities. These financial assets consist of exchange traded fixed income and equity securities, and are classified in Level 1 of the financial hierarchy.

#### **NOTE 11 – FAIR VALUE MEASUREMENTS (Continued)**

The following table presents information about the Company's respective assets and liabilities measured at fair value on a recurring basis at December 31, 2023 including the fair value measurements and the level of inputs used in determining those fair values:

Description	Level 1	Level 2	Level 3	Total
Assets:				
Equity Securities	\$ -	\$ -	\$ -	\$ -
Fixed Income				
Total	<u>\$ -</u>	<u>\$</u> _	<u>\$ -</u>	<u>\$ -</u>

Transfers between Level 1 and 2 generally relate to whether a market becomes active or inactive. Transfers between Levels 2 and 3 generally relate to whether, for various reasons, significant inputs become observable or unobservable. During the nine months ended December 31, 2023, there were no significant transfers into and out of each level of the fair value hierarchy for assets and liabilities measured at fair value.

#### NOTE 12 – SUPPLEMENTARY ANALYTICAL DATA

The Company uses the indirect method when presenting its cash flows from operating activities in the Statements of Cash Flows, therefore, the Company is required to disclose the following supplementary information:

	<u>2023</u>	<u>2022</u>	
Interest paid	\$ 50,381	\$ 28,129	

During 2023, the Company issued 930,000 shares of common stock, in the amount of \$76,971, in a noncash arrangement, as described in Note 8.

During 2022, the Company issued 3,255,000 shares of common stock, in the amount of \$165,750, in a noncash arrangement, as described in Note 8.

#### **NOTE 13 – CONCENTRATIONS**

One customer represented 18% of accounts receivable at December 31, 2023. One customer represented 12% of sales revenue for the year ended December 31, 2023.

Two customers represented 22% of accounts receivable at December 31, 2022. One customer represented 12% of sales revenue for the year ended December 31, 2022.

#### **SUPPLEMENTARY INFORMATION**

#### KELYNIAM GLOBAL, INC. SCHEDULE I - COST OF SALES FOR THE NINE MONTHS ENDED DECEMBER 31, 2023 AND 2022

	2023		 2022
Depreciation	\$	30,146	\$ 29,635
Direct labor		85,213	161,981
Payroll taxes		6,710	14,574
Raw materials		404,201	344,400
Rent		22,435	26,514
Shipping, freight and delivery		41,937	39,618
Utilities		9,081	 9,514
<b>Total Cost of Sales</b>	\$	599,723	\$ 626,236

## KELYNIAM GLOBAL, INC. SCHEDULE II - GENERAL AND ADMINISTRATIVE EXPENSES FOR THE NINE MONTHS ENDED DECEMBER 31, 2023 AND 2022

	2023		2022	
Advertising	\$	43,560	\$	28,834
Amortization expense		963		-
Bank and credit card fees		34,975		41,994
Commission expense		894,449		1,018,707
Depreciation		18,299		17,741
Donations		15,934		-
Equipment rental		894		697
Insurance		182,665		251,573
License and registration		7,654		14,562
Officer's compensation		79,160		75,836
Office expenses		35,314		26,904
Payroll service		2,183		2,842
Payroll taxes		41,784		35,968
Pension expenses		4,500		7,997
Professional fees		243,391		223,343
Property and other taxes		1,793		3,112
Regulatory fees		18,129		23,805
Rent		23,551		27,896
Repairs and maintenance		35,612		19,980
Salaries and wages		451,497		323,938
Seminars		600		7,570
Software support		35,649		17,978
Telephone		9,853		6,458
Travel and entertainment expenses		59,372		86,623
Utilities		10,434		10,061
Web services		59,585		47,622
<b>Total General and Administrative Expenses</b>	\$	2,311,800	\$	2,322,041

See accompanying notes and independent accountant's compilation report